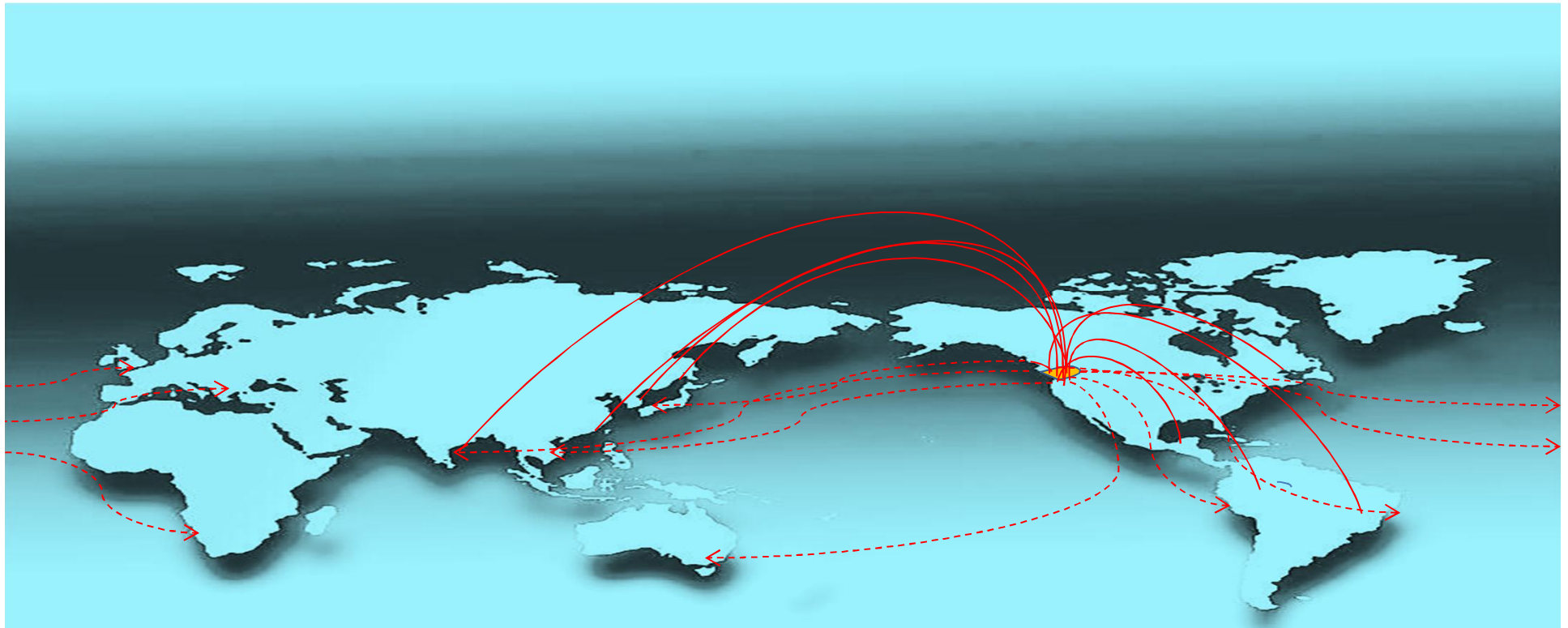




WASHINGTON STATE SBDC EXPORT READINESS CENTERS

This video was funded by the Washington State Community Economic Revitalization Board (CERB) through a grant from Washington State.



*WSBDC International Trade Specialists Provide Your Business with
Export Advising Expertise, Market Research and Market Entry Planning*



Financing International Trade



Export-Import Bank of the United States

John Brislin

Director, Seattle Regional Office

<http://www.exim.gov/>



Export Finance Options

Pre-Shipment Financing

Shipment

Post-Shipment Financing

Export Working Capital

Shipment

Export Credit Insurance

Global Credit Express

Shipment

Foreign Buyer Financing

[Trade Finance Guide: A Quick Reference for U.S. Exporters](http://export.gov/tradefinanceguide/index.asp)

<http://export.gov/tradefinanceguide/index.asp>

[A Basic Guide to Exporting: Financing Export Transactions](http://export.gov/basicguide/eg_main_043104.asp)

http://export.gov/basicguide/eg_main_043104.asp



Ex-Im Bank Outreach

- “ Education Events
- “ Outreach Events
- “ Webinars
- “ One-on-One Client Meetings
- “ Events Listed on our website

<http://www.exim.gov/>



Ex-Im Bank Products

” Export Credit Insurance Programs

<http://www.exim.gov/products/exportcreditinsurance/>
http://export.gov/tradefinanceguide/eg_main_043250.asp

” Export Working Capital Loan Programs

<http://www.exim.gov/products/workingcapital/>
<http://www.exim.gov/products/global-credit-express.cfm>
http://export.gov/tradefinanceguide/eg_main_055000.asp

” Foreign Buyer Financing Programs

<http://www.exim.gov/products/loanguarantee/>
http://export.gov/tradefinanceguide/eg_main_043253.asp



Financing Q & A

1. What should a business owner have completed and what information do they need before they call you?
2. Do you cover the entire State?



WSBDC Export Readiness Centers

Contact a Trade Specialist

[https://export.wsbdc.org/cms/
contact-and-bios](https://export.wsbdc.org/cms/contact-and-bios)

Export Web Portal

<https://export.wsbdc.org/>