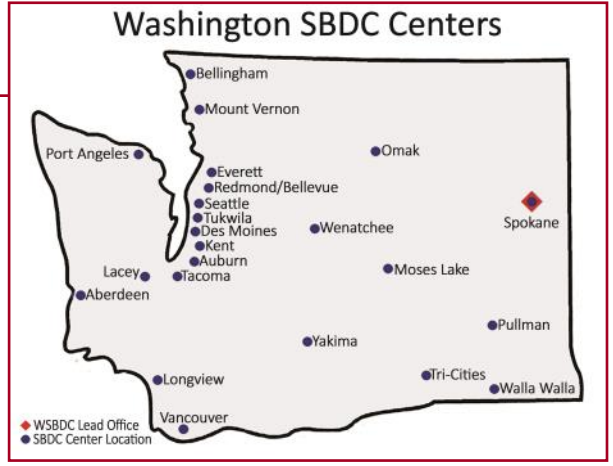


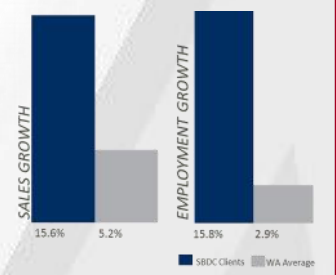
Summary WASHINGTON STATE



Washington At-A-Glance

\$4.77 SBDC advising provided to our clients generated **\$4.77** in incremental tax revenue for every **\$1** spent on the Washington SBDC program.

\$12,245,726 SBDC clients generated **\$8,581,956** of State tax revenue and **\$3,663,770** of Federal tax revenue...totaling **\$12,245,726!**



Independent Annual Survey Source: Dr. James Chrisman, Mississippi St. University

The Washington Small Business Development Center (WSBDC) is hosted by Washington State University (WSU) since 1980 and is a Nationally Accredited member of America's SBDC. WSBDC is primarily funded on a \$1 for \$1 match by U.S. Small Business Administration (\$2.3MM US SBA grant based on state's population). Below are the most recent results for Washington State for 2006-2016.

\$645,097,529

Total New *Capital*

1,012 *Businesses* Started

9,161 *Jobs* Created

20,424 *Clients* Counseled

4,655 *Jobs* Saved

The Washington SBDC is a partnership with the U.S. Small Business Administration, Washington State University's Office of Research and other Washington institutions of higher education and economic development organizations.

Lead Office: 901 E 2nd Ave, Suite 210, Spokane WA 99202, (509) 358-7765; info@wsbdc.org; www.wsbdc.org

